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Polson, MT 59860
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Job Title: Retail Sales Manager
Location: Polson, Montana
Pay: Hourly, with overtime available
Duration: Full-time
Department: Retail Store

Company

Delaney's Landscape Center is a family-owned garden center, nursery, greenhouse, and landscape company located in Polson, Montana. Delaney's is committed to providing the best quality product at a fair price, providing superior customer service backed with professional knowledge, and to be recognized as one of the most progressive, profitable green industry businesses in Western Montana.

Position Summary

Our Retail Sales Manager manages our entire retail store. Our manager's responsibilities include, but are not limited to, hiring and training Retail Sales Associates, monitoring and ordering retail inventory, ensuring customers have a pleasant retail experience, working with other department managers, answering complex customer questions or resolving customer complaints, ensuring the retail store is clean and organized, and much more. The manager also needs to know how to ring up customer purchases, handle money, and direct customers to what they are looking for. This is a mentally stimulating position and there is the opportunity to learn about a broad variety of topics on gardening, landscaping, planting, and more. This job is also physically active and socially interactive. A flexible work schedule (weekends, holidays, and weekdays) is required, along with regular attendance.

Responsibilities

- Hire, train, schedule, and manage Retail Sales Associates
- Maintain a professional, positive, and friendly attitude
- Monitor, order, and price retail inventory
- Retail setup and layout
- Keep a clean and organized retail store
- Oversee customer service and customer experience
- Assist with our daily marketing campaign (Facebook, website, Reader Board)

Requirements

- Ability to effectively communicate with customers and coworkers.
- Phone skills and computer skills
- Basic math skills and ability to count change
- High integrity
- Ability to excel in a fast-paced environment
- Ability to multitask
- Ability to lift 50 pounds
- Ability to work in a variety of temperatures, along with working outdoors at times
- Ability to stand on feet for hours at a time
- Positive attitude and willingness to learn
- Willing to have a background check and pass a drug test
- High school diploma/GED required, college degree preferred
- Horticulture or gardening experience preferred
- Customer service experience required
- Management experience, especially retail, preferred

Benefits

Benefits include retirement plan, paid holidays, paid vacation, health insurance, and generous employee discounts on merchandise.

Application Instructions:

Apply with a completed job application from our website or our store. Please attach a resume if you have one available. Apply by dropping off application materials at our store or by emailing info@delaneysinc.com. Applying in person is preferred.